

ABC-MART, INC.

For the fiscal year ended February 28, 2025

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Securities Code: 2670



Business Policy

From a lifestyle creation company focused on shoes, into the ABC-MART global shoe store

New ABC-MART outlets will be opened to directly deliver shoes to our customers. Our ultimate aim is to establish a globally recognized store brand.

Business Content

Domestic Business

We provide products that incorporate market needs and trends by selling primarily footwear in our own brands, including HAWKINS, Danner, and ABC Select, as well as national brand products, through retail stores located in various parts of Japan, including ABC-MART, ABC-MART GRAND STAGE and ABC-MART SPORTS stores. We also plan and develop footwear in-house, outsource their production to manufacturers in Japan and overseas, and supply them to the Japanese market. Our policy is to create products that will always be supported by our

customers, by taking maximum advantage of systems that enable the provision of quality merchandise at appropriate prices that answer the needs of the Japanese market.



Overseas Business

Our consolidated subsidiaries, ABC-MART KOREA, INC. in South Korea, ABC-MART TAIWAN, INC. in Taiwan, and ABC-MART VIET-NAM Co., Ltd. in Vietnam, operate ABC-MART stores in their respective countries. Also, in the United States, the LaCrosse Group, led by our consolidated subsidiary, LaCrosse Footwear, Inc., plans, manufactures, and sells footwear, including our own brands, Danner and White's Boots, and operate Danner retail stores.



Composition of Net Sales by Segment

Domestic	

¥258,010 million 69.3%



¥372,202 million

Overseas

¥114,192 million 30.7%

Korea	¥70,557 million	19.0 %
U.S.A.	¥31,160 million	8.4 %
Taiwan	¥11,879 million	3.2 %
Vietnam	¥594 million	0.2 %

*These figures are for net sales to external customers.



History

1985

• Kokusai Boeki Shoji Inc., an import-and-sale trading company, is established

1987

• Company name changed to International Trading Corporation (ITC)

1991

 ITC concludes an agency contract with Vans, Inc. for exclusive sales rights of Vans brand products in Japan

1995

• ITC acquires the Hawkins trademark

2000

- Initial public offering on the JASDAQ market
- ABC-MART, INC. opens its first store inside a shopping center

2002

- ITC absorbs ABC-MART Co., Ltd and changes its name to ABC-MART, INC.
- Subsidiary company ABC-MART KOREA, INC was established and ABC-MART opened in South Korea
- ABC-MART, INC. was listed on first section of the Tokyo
 Stock Exchange

2010

• First urban-style, large-scale flagship store "GRAND STAGE" opened

2012

 ABC-MART, INC. acquired through a cash tender offer by, and subsequent short-form merger of, a wholly owned subsidiary of ABC-MART with and into LaCrosse Footwear, Inc.

2014

- Ladies new concept shop "Charlotte" opened
- LaCrosse Footwear, Inc. purchased White's Boots, Inc.

2017

 New "ABC-MART SPORTS" casual sports fashion format opened

2019

Milestone of 1,000 stores in Japan

2022

- ABC-MART, INC. acquired OSHMAN'S JAPAN CO., LTD.
- First Southeast Asia store opened in Vietnam

Concludes an agency contract with G.T. Hawkins Limited for exclusive sales rights in Japan 1990

Retail operations added to wholesaling

 ABC-MART Ltd. Is established as a retail chain, the first ABC-MART store opens (reorganized as a joint stock company in 1997)

1994

• ITC acquires the rights to use the Vans trademark in Japan to develop trademark products

1996

Shifts to a sales organization focused on footwear

2001

 SG shoes CO., Ltd. (a franchisee of ABC-MART in Western Japan) is reorganized as a wholly owned subsidiary of ABC-MART

2006

Full-fledged entry into ladies' footwear

• First ladies shop Nuovo Shibuya is opened

2009

• ABC-MART, INC. acquired Joint Power International Ltd. (current ABC-MART TAIWAN, Inc.) as a subsidiary and ABC-MART opened in Taiwan

2011

 ABC-MART KOREA, INC. is reorganized as a wholly owned subsidiary of ABC-MART

2013

Entry into sports apparel

- A specialty store with a store-in-store business model established inside ABC-MART
- First domestic "ABC SHOE FACTORY" was established

2015

Achieved opening of 1,000 group stores

2018

Renewal of GRAND STAGE (Generation2)

2020

- Promotion of Omni-channel strategy
- Progress in the fusion of EC and stores with the release of a new app
- 2024

Achieved opening of 1,500 group stores



The Strength of ABC-MART

We strive to satisfy all customers by aiming for new and innovative retail with a focus on manufacturing, marketing and customer service, and IT capability.



Improvement of Customer Satisfaction

Sales opportunity loss reduced through use of digital technology = Expansion of sales By using the app to scan the price barcode in store, customers can check how many of the item are in stock in that store and on the e-commerce (EC) site. Customers can also pay for purchases of EC inventory in store and have the item delivered to their home later.

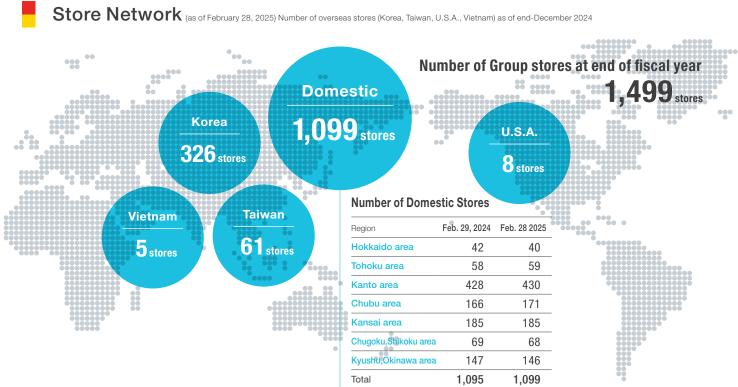
Improvement of Person-Hour Productivity

Higher sales efficiency

- Less time spent searching inventorv
- More meticulous customer service
- More time to serve multiple customers
- Capture repeat customers

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Number of Stores by Business Formats (Domestic)

Business		Feb. 29, 2024	Feb. 28 2025
	Grand Stage	87	109
ABC-MART	Premier Stage	16	14
	Mega Stage	13	9
	ABC-MART SPORTS	107	126
	Other ABC-MART	754	732
Ladies footwear	Charlotte	15	10
Outlet store		54	48
Other businesses		35	33
OSHMAN'S		14	18
Total		1,095	1,099

Number of Stores by Store Formats (Domestic)

Facilities	Feb. 29, 2024	Feb. 28 2025
Street-level stores	86	84
Fashion buildings	135	131
Shopping centers	642	663
NSC	81	79
Roadside stores	101	98
Outlet malls	50	44
Total	1,095	1,099

Digital Sales

Digital Sales to Total Sales (Domestic)



* "Digital sales" includes online sales and sales of EC inventory in physical stores using digital technology.

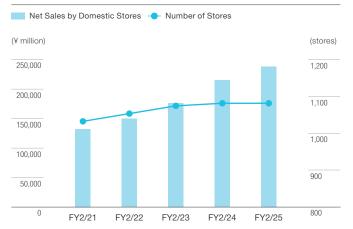
* Graph at left shows non-consolidated results.



Net Sales by Domestic Stores

△15.3 △11.5 ner spend △4.2	4.5 0.8	14.0 5.5	16.8 7.3	8.7
		5.5	7.3	
ner spend $ riangle 4.2$	0.7		1.0	1.7
	3.7	8.1	8.8	6.9
△21.8	11.7	17.2	17.2	8.7
△18.4	7.5	8.4	7.5	1.4
ner spend $ riangle 4.2$	3.9	8.2	9.0	7.3
1,032	1,053	1,074	1,081	1,081
S.				
FY2/21	FY2/22	FY2/23	FY2/24	FY2/25
132,543	149,526	176,615	215,697	238,303
255,947	274,154	289,559	306,931	313,529
517	545	609	702	760
5,063	5,017	4,982	5,386	5,544
26,178	29,803	35,450	40,047	42,983
	△18.4 mer spend △4.2 1,032 s. FY2/21 132,543 255,947 517 5,063	△18.4 7.5 mer spend △4.2 3.9 1,032 1,053 is. FY2/21 FY2/22 132,543 149,526 255,947 274,154 517 545 5,063 5,017	△18.4 7.5 8.4 mer spend △4.2 3.9 8.2 1,032 1,053 1,074 is. FY2/21 FY2/22 FY2/23 132,543 149,526 176,615 255,947 274,154 289,559 517 545 609 5,063 5,017 4,982	$\begin{tabular}{ c c c c c c c } \hline $\triangle 18.4$ & 7.5 & 8.4 & 7.5 \\ \hline $mer spend $\triangle 4.2$ & 3.9 & 8.2 & 9.0 \\ \hline $1,032$ & $1,053$ & $1,074$ & $1,081$ \\ \hline $1,032$ & $1,053$ & $1,074$ & $1,081$ \\ \hline $1,032$ & $1,053$ & $1,074$ & $1,081$ \\ \hline $1,032$ & $1,053$ & $1,074$ & $1,081$ \\ \hline $1,032$ & $1,053$ & $1,074$ & $1,081$ \\ \hline $1,032$ & $1,053$ & $1,074$ & $1,081$ \\ \hline $1,032$ & $1,053$ & $1,074$ & $1,081$ \\ \hline $1,032$ & $1,053$ & $1,074$ & $1,081$ \\ \hline $1,032$ & $1,053$ & $1,074$ & $1,081$ \\ \hline $1,032$ & $1,053$ & $1,074$ & $1,081$ \\ \hline $1,032$ & $1,053$ & $1,074$ & $1,081$ \\ \hline $1,032$ & $1,053$ & $1,074$ & $1,081$ \\ \hline $1,032$ & $1,053$ & $1,074$ & $1,081$ \\ \hline $1,032$ & $1,053$ & $1,074$ & $1,081$ \\ \hline $1,032$ & $1,053$ & $1,074$ & $289,559$ & $306,931$ \\ \hline $1,053$ & $5,017$ & $4,982$ & $5,386$ \\ \hline \end{tabular}$

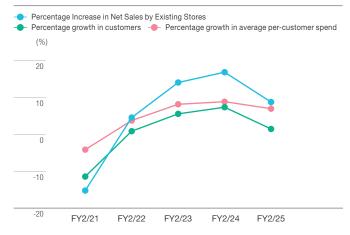




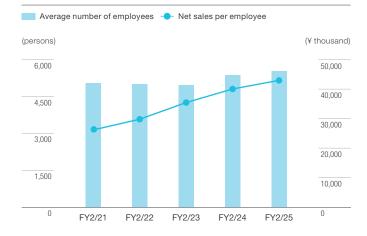
Net sales per m² and Average salesfloor area



Existing Store Data



Net sales per employee and Average number of employees





Consolidated Performance Highlights

¥ million)	FY2/21	FY2/22	FY2/23	FY2/24	FY2/25
Operating Results					
Vet sales	220,267	243,946	290,077	344,197	372,202
Cost of sales	110,004	119,058	140,480	168,603	184,386
Gross profit	110,262	124,887	149,597	175,594	187,816
Selling, general and administrative expenses	90,748	97,440	107,295	119,922	125,265
Advertising expenses	6,239	6,274	6,525	7,688	7,883
Purchasing and logistics costs	6,632	6,444	6,806	7,320	7,071
Personnel expenses	30,913	32,966	36,616	41,358	43,360
Rent expenses on land and buildings	24,788	27,207	30,032	33,652	35,558
Depreciation	5,103	5,472	5,603	5,561	5,781
Other	17,071	19,074	21,712	24,341	25,608
Dperating profit	19,513	27,446	42,301	55,671	62,550
Drdinary profit	21,283	28,260	43,360	57,834	64,618
ncome taxes	9,729	8,367	12,252	17,110	19,103
Profit attributable to owners of parent	19,226	17,382	30,256	40,009	45,358
Capital expenditures	6,559	9,712	6,935	7,754	10,938
Depreciation (CF)	5,406	5,671	5,801	5,783	6,303
Cash Flow					
Cash flows from operating activities	23,487	25,157	10,882	51,230	56,125
Cash flows from investing activities	△11,316	△7,458	△9,003	△11,405	△15,103
Cash flows from financing activities	△15,016	△13,918	△9,358	△18,587	△17,082
Free cash flow	12,171	17,699	1,879	39,825	41,022
Financial Position					
Current assets	225,222	226,923	261,391	288,627	317,500
Cash and deposits	138,669	141,767	138,918	167,208	195,721
Inventories	63,356	59,847	88,584	88,942	91,543
Non-current assets	92,610	90,796	94,459	98,708	101,224
Current liabilities	37,145	31,268	43,613	43,972	47,333
Shareholders' equity	268,825	272,176	288,400	313,841	341,938
Net assets	278,943	284,881	310,974	341,654	369,747
Total assets	317,832	317,720	355,850	387,336	418,725
Equity ratio (%)	87.3	89.2	86.9	87.6	87.7
Return on equity (ROE) (%)	7.0	6.2	10.2	12.3	12.8
nterest-bearing debt	1,232	1,350	5,959	1,405	2,020
Per Share Indicators					
Earnings per share (EPS) (¥)	232.94	210.60	366.57	161.58	183.18
Book-value per share (BPS) (¥)	3,363.55	3,432.30	3,744.84	1,370.85	1,483.45
Dividend per share (DPS) (¥)	170.00	170.00	170.00	65.33	70.00
Dividend payout ratio (%)	73.0	80.7	46.4	40.4	38.2
Other Financial Information					
Price-earnings ratio (PER) (times)	26.0	23.6	18.3	15.9	15.7
Price book-value ratio (PBR) (times)	1.8	1.5	1.8	1.9	1.9
Dther					
Total number of issued shares (thousand shares)	82,539	82,539	82,539	247,618	247,618

 * A 3-for-1 share split was conducted in the fiscal year ended February 29, 2024.



Results by Segment

(¥ million)	FY2/21	FY2/22	FY2/23	FY2/24	FY2/25
Net sales	220,267	243,946	290,077	344,197	372,202
Domestic	151,908	169,773	197,981	237,874	259,095
Overseas	69,191	75,000	93,251	107,586	116,605
Elimination	△ 833	△ 827	△ 1,155	△1,262	△3,498
Operating profit	19,513	27,446	42,301	55,671	62,550
Domestic	17,107	25,287	35,002	45,725	53,096
Overseas	2,341	2,112	7,224	9,893	9,471
Elimination	64	46	74	52	△17
Assets	317,832	317,720	355,850	387,336	418,725
Domestic	251,714	244,393	267,992	288,393	306,206
Overseas	66,514	73,760	91,398	100,012	114,044
Elimination	△ 395	△ 433	riangle 3,539	△1,068	△1,525
(%)	FY2/21	FY2/22	FY2/23	FY2/24	FY2/25
Composition ratio to net sales	100.0	100.0	100.0	100.0	100.0
Domestic	68.7	69.3	67.9	68.8	69.3
Overseas	31.3	30.7	32.1	31.2	30.7
Elimination Operating profit margin	8.9	11.3	14.6	16.2	16.8
Domestic	11.3	14.9	17.7	19.2	20.5
Overseas	3.4	2.8	7.7	9.2	8.1

Overview of Financial Results for FY2/25

In the fiscal year under review (from March 1, 2024 to February 28, 2025), the business environment saw a moderate increase in domestic consumption due to the improvement of personal income and employment conditions in line with an increase in corporate profits, and the rise in inbound tourism demand. On the other hand, there are concerns about the impact on the global economy of rising raw material and energy prices and rapid exchange rate fluctuations against the backdrop of unstable international conditions, and the outlook remains uncertain.

In the shoes industry, customers are becoming more cautious about their product selections due to the rise in product prices. On the other hand, demand for products with high added value, such as products with strong practical demand and trending products, is increasing. With regard to product trends, demand rapidly increased for sporty casual shoes, mainly newly released sneakers, in addition to hands-free shoes that can be slipped on without having to use one's hands.

In these circumstances, the ABC-MART, INC. (the "Company") and its subsidiaries (collectively, the "Group") responded by expanding its GRAND STAGE and multi-format stores, utilizing digital infrastructure, and enhancing lifestyle casual wear including sports shoes and sports apparel. Over the year, we opened 62 new stores and remodeled 73 stores in Japan and overseas. The total number of stores of the Group reached 1,499.

As a result of the above, in the fiscal year under review, net sales rose by 8.1% year on year to \pm 372,202 million. From a profit perspective, aided by the expansion of earnings resulting from an increase in per-customer spend, operating profit rose by 12.4% year on year to \pm 62,550 million, and the consolidated operating profit margin was 16.8%. Ordinary profit increased by 11.7% year on year to \pm 64,618 million, and profit attributable to owners of parent increased by 13.4% year on year to \pm 45,558 million.

Consolidated Net Sales by Category

(¥ million)	FY2/21	FY2/22	FY2/23	FY2/24	FY2/25
Net sales	220,267	243,946	290,077	344,197	372,202
Sports Shoes	129,117	139,693	163,404	192,500	208,769
Leather Casual Shoes	33,268	35,839	44,720	50,470	53,793
Kids Shoes	16,208	19,973	22,790	26,161	27,951
Ladies' Shoes	11,435	12,637	16,563	19,014	18,035
Sandals Shoes	9,259	11,782	14,544	18,387	20,413
Business Shoes	6,503	7,441	8,550	9,356	9,327
Apparel and other	_	10,233	12,196	21,108	24,408
Others	14,473	6,344	7,306	7,196	9,503

* "Apparel and other" has been presented separately from the "Other" category since FY2/22.



Consolidated Profitability Indicators

(¥ million)	FY2/21	FY2/22	FY2/23	FY2/24	FY2/25
Net sales	220,267	243,946	290,077	344,197	372,202
Gross profit	110,262	124,887	149,597	175,594	187,816
Selling, general and administrative expenses	90,748	97,440	107,295	119,922	125,265
Operating profit	19,513	27,446	42,301	55,671	62,550
Ordinary profit	21,283	28,260	43,360	57,834	64,618
Profit attributable to owners of parent	19,226	17,382	30,256	40,009	45,358
(%)	FY2/21	FY2/22	FY2/23	FY2/24	FY2/25
Gross profit on net sales	50.1	51.2	51.6	51.0	50.5
SG&A expenses ratio	41.2	39.9	37.0	34.8	33.7
Operating profit margin	8.9	11.3	14.6	16.2	16.8
Ordinary profit margin	9.7	11.6	14.9	16.8	17.4
Net profit margin	8.7	7.1	10.4	11.6	12.2

Gross profit on net sales=Gross profit/Net sales

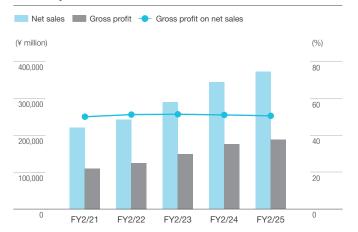
SG&A expenses ratio=Selling, general and administrative expenses/Net sales

Operating profit margin=Operating profit/Net sales

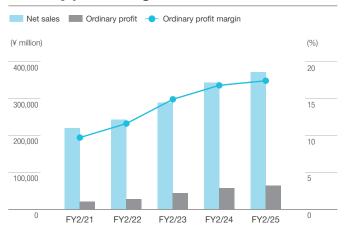
Ordinary profit margin=Ordinary profit/Net sales

Net profit margin=Profit attributable to owners of parent/Net sales

Gross profit on net sales



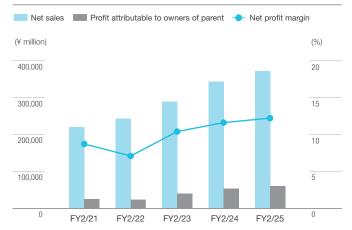
Ordinary profit margin



Operating profit margin



Net profit margin





Consolidated Efficiency Indicators

(¥ million)	FY2/21	FY2/22	FY2/23	FY2/24	FY2/25
Inventories	63,356	59,847	88,584	88,942	91,543
Accounts receivable	10,275	11,091	15,096	16,262	15,744
Accounts payable	14,468	13,161	12,484	15,238	20,518
(times)	FY2/21	FY2/22	FY2/23	FY2/24	FY2/25
Total assets turnover	0.69	0.77	0.81	0.89	0.89
Non-current assets turnover	2.38	2.69	3.07	3.49	3.68
Current assets turnover	0.98	1.08	1.11	1.19	1.17
(days)	FY2/21	FY2/22	FY2/23	FY2/24	FY2/25
Inventories turnover	104.99	89.55	111.46	94.32	89.77
Accounts receivable turnover	17.03	16.59	19.00	17.24	15.44
Accounts payable turnover	23.97	19.69	15.71	16.16	20.12

Total assets turnover=Net sales/Total assets

Non-current assets turnover=Net sales/Non-current assets

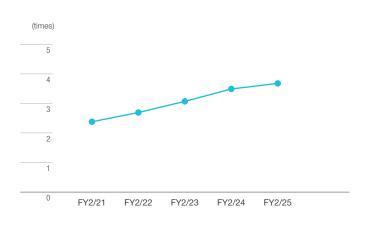
Current assets turnover=Net sales/Current assets

Inventories turnover=Inventories/Net salesx365

Accounts receivable turnover=Accounts receivable/Net salesx365

Accounts payable turnover=Accounts payable/Net salesx365

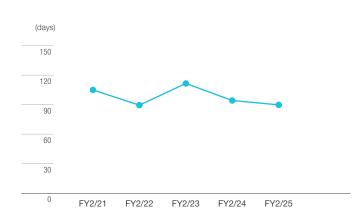
Non-current assets turnover



Current assets turnover



Inventories turnover



Accounts receivable turnover





Consolidated Stability Indicators

(¥ million)	FY2/21	FY2/22	FY2/23	FY2/24	FY2/25
Equity	277,624	283,298	309,095	339,444	367,327
Total assets	317,832	317,720	355,850	387,336	418,725
Non-current assets	92,610	90,796	94,459	98,708	101,224
Current assets	225,222	226,923	261,391	288,627	317,500
Current liabilities	37,145	31,268	43,613	43,972	47,333
Interest-bearing debt	1,232	1,350	5,959	1,405	2,020
(%)	FY2/21	FY2/22	FY2/23	FY2/24	FY2/25
Equity ratio	87.3	89.2	86.9	87.6	87.7
D/E ratio	0.4	0.5	1.9	0.4	0.5
Fixed ratio	33.4	32.0	30.6	29.1	27.6
Current ratio	606.3	725.7	599.3	656.4	670.8
Return On Assets (ROA)	6.1	5.5	9.0	10.8	11.3
Return On Equity (ROE)	7.0	6.2	10.2	12.3	12.8

Interest-bearing debt=Short-term borrowings Equity ratio=Equity/Total assets D/E ratio=Interest-bearing debt/Equity Fixed ratio=Non-current assets/Equity Current ratio=Current assets/Current liabilities

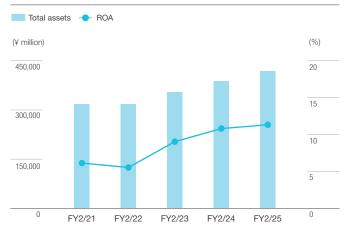
ROA=Profit attributable to owners of parent/Average total assets

ROE=Profit attributable to owners of parent/Average equity

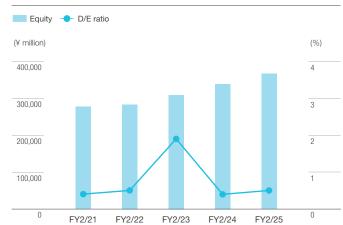
Equity ratio



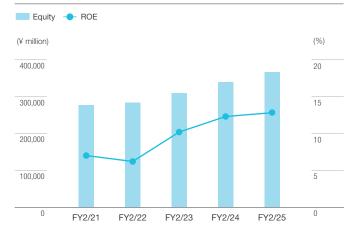
Return On Assets (ROA)



D/E ratio



Return On Equity (ROE)



Sustainability Initiatives



Risk Scenario Analysis for Climate Change

We conducted a risk scenario analysis for climate change. The following is a summary* of the risks and opportunities highlighted by the analysis.

Climate-related risks

Scenario	Impact on business	Financial impact
1.5°C	Cost pass-through of carbon emissions by suppliers and transporters Generation of carbon emission costs related to Scope 1 and 2	Major
	Increase in procurement of goods that comply with recycling regulations Incidence of transportation for donating inventory accompanying prohibition of disposal of unsold inventory	Major
	Increase in procurement of sustainable goods Demand for development of stores that use sustainable interior materials	Medium
	Increase in electricity costs of suppliers and the Company	Medium
4°C	Loss on inventories and fixed assets at our business bases and loss of sales due to suspension of store operations resulting from climate disasters	Major
	Loss of sales due to suspension of store operations due to pandemics	Major
	Decline in sales of winter products	Minor

Climate-related opportunities

Scenario	Impact on business	Financial impact
1.5°C	Decrease in carbon emission-related costs due to reduction of Scope 1 and 2	Minor
	Increase in sales of sustainable goods	Major
4°C	Increase in sales of summer products	Minor

*More information about the analysis process and current measures is available on our company website at the link below (in Japanese). https://www.abc-mart.co.jp/ir/sustainability/environment.html#page_head

Formulation of Multi-stakeholder Policy

In our aim for sustainable development, we place importance on value co-creation with diverse stakeholders. When building sound relationships that will form the foundation for this matter, we understand the need for the appropriate distribution of outcomes from economic activities based on value co-creation. From that viewpoint, we formulated and announced the following Multi-stakeholder Policy.

1. Returns to employees

In addition to appropriate wage increases in accordance with the fundamental principles of wage determination, we will actively pursue investments in human capital that will help enhance employee engagement and productivity.

2. Consideration of business partners

We will continue to work toward compliance with the Declaration of Partnership Building*.

3. Other initiatives related to stakeholders

We will conduct ongoing dialogues with stakeholders and make use of the opinions and requests expressed by society in our corporate activities. In this way, we will work toward solutions of various social issues and the creation of new value.

*More information about the Multi-stakeholder Policy and the Declaration of Partnership Building is available at the link below (in Japanese): https://www.biz-partnership.jp/declaration/82462-10-00-tokyo.pdf We will convert the lighting in all stores to LED by 2027. Expected to achieve full conversion earlier than "LED lighting penetration rate of 100% by 2030" advocated by the Ministry of Economy, Trade and Industry

OAll-store LED Conversion Plan

 Total LED-related investment over five years of ¥1,230 million Recoupment of investment in around four years

Specific measures to address climate change

Ostocking environmentally-friendly merchandise

We are expanding our range of products that are made with recycled

materials produced from end-of-life products and waste generated in product manufacture or materials grown with sustainable methods.

- Average reduction in electricity costs per store of 45%
- Overall power-saving effect estimated at ¥400 million a year

Ouse of recycled packaging materials

Abolition of petroleum-derived polyethylene shopping bags

CO₂ emissions reduction of around 423 metric tons (calculated based on bags used by over 30 million customers a year).



 Use of plant-based botanical inks, which have a high CO₂ emissions reduction effect

Progress of Human Capital Medium-term Plan

In our many store openings, the pillar of the Group's growth strategy, it is necessary to build relationships with stakeholders in each local community. To this end, it is important to first create pleasant and comfortable workplaces for all our employees.

For this reason, the Group has established its Human Resources Development Policy and Internal Environment Improvement Policy to promote human capital management. We have also set measurable indicators related to human capital as outcomes of those efforts and set targets for the fiscal year ending February 28, 2031 in our Human Capital Medium-term Plan.

(%)	FY2/23	FY2/24	FY2/25	Targets (FY2/31)
Ratio of women in managerial positions	14.5	15.5	15.9	17.7
Gender wage gap	77.4	77.3	78.5	90.8
Percentage of men taking childcare leave	26.0	31.3	60.5	100

Topics



In the fall of 2024, GRANDSTAGE, ABC-MART, BILLY'S, and OSHMAN'S opened in LaLaport Yokohama (Yokohama City, Kanagawa). This combination of shops with different concepts and product mixes covers the needs of all customer segments.





B BILLY'S

ABC MART GRAND STAGE



ABC-MART GRAND STAGE Multi-brand sneaker stores designed to create a refined, high-quality atmosphere Targets: Fashion-conscious men and women/families





OSHMAN'S Multi-brand stores that propose a sporty, active style Target: Persons who enjoy sports and outdoor in daily life



ABC-MART General shoe stores with products selected with a focus on lifestyle and trends

Targets: Families who want a small element of fashion in their daily lives



Fashion and shoe stores that communicate the latest trends Target: People who constantly research the latest trends and invest in fashion

In June 2024, to commemorate the 45th anniversary since our founder started the business, we produced and sold commemorative models with various national brands.





Corporate Information

Name of Company	ABC-MART, INC.
URL	https://www.abc-mart.co.jp/
Address	48F, Azabudai Hills Mori JP Tower, 1-3-1 Azabudai, Minato-ku, Tokyo 106-0041 (Registered address: 1-11-5 Jinnan, Shibuya-ku, Tokyo 150-0041)

Shares	(as of February 28, 2025)
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Total number of authorized shares	334,500,000 shares
Total number of issued shares	247,618,938 shares
Number of shares per share unit	100 shares
Number of shareholders	7,707

Status of Major Shareholders

(Top 10 Shareholders)	Number of Shares (thousand shares)	Shareholding Ratio
EM Planning LLC	123,537	49.89
Masahiro Miki	23,627	9.54
The Master Trust Bank of Japan, Ltd. (trust account)	16,000	6.46
Custody Bank of Japan, Ltd. (trust account)	8,343	3.36
Michiko Miki	7,425	2.99
STATE STREET BANK AND TRUST COMPANY 505001	5,442	2.19
SMBC Nikko Securities Inc.	4,763	1.92
THE BANK OF NEW YORK MELLON 140044	3,074	1.24
STATE STREET BANK AND TRUST COMPANY 505103	2,214	0.89
JAPAN SECURITIES FINANCE CO., LTD.	2,005	0.80

Note: In addition to the above, ABC-MART, INC. holds 2,248 shares (0.00%) in treasury shares.

Dividend and Share Price Information

Dividends and Payout Ratios



Share Price (Stock name: ABC-MART 2670)

Date of Establishment

Number of Employees

Stock exchange listing

Shareholder registry

Annual general meeting of shareholders

Individuals and others

13.89%

Financial institutions

12.87%

Foreign institutions and others

18.65%

administrator

Share Capital

Representative

June 6, 1985

¥19,972 million Minoru Noguchi

(as of February 28, 2025)

Held in May

Breakdown of Types of Shareholders

Representative Director, President and Executive Officer 10,079 (6,168 Part-time employees and others included)

Tokyo Stock Exchange Prime Market (Securities code 2670)

Mitsubishi UFJ Trust and Banking Corporation

1-4-5 Marunouchi, Chiyoda-ku, Tokyo, 100-0005

Other Japanese companies

50.28%

Financial instruments business operators

4.32%



 0 FY2/16 FY2/17 FY2/18 FY2/19 FY2/20 FY2/21 FY2/22 FY2/23 FY2/24 FY2/25

Note: Dividends, including for past years, have been adjusted to take into account the 3-for-1 share split conducted in FY2/24